



UNITED STATES ENVIRONMENTAL PROTECTION AGENCY
WASHINGTON, DC 20460

JUN 23 2016

OFFICE OF RESEARCH AND DEVELOPMENT

Ms. Misha Sakellaropoulo
603 Davis Street #1204
Austin, Texas 78701

RE: Freedom of Information Act Request No. EPA-HQ-2016-00258.0

Dear Ms. Sakellaropoulo:

This letter is in response to your Freedom of Information Act Request (FOIA) dated January 5, 2016, requesting documents related the ERMI test. Specifically, you asked for the names and locations of third parties that have licensed the ERMI test from the EPA; the amount in royalties that EPA earns from each ERMI test that a third party sells; and the total number of ERMI tests sold annually by these third parties. In response to your request, we have identified records that are releasable and are included with this letter.

1. The names and locations of the third-parties (primarily labs) that have licensed the ERMI test from the EPA.

This information has already been provided, however, we have included it here for your convenience:

Aemtek	http://aemtek.com/
EMSL Analytical	http://www.emsl.com/
F. Hoffman LaRoche	http://www.roche.com
Forensic Analytical	http://www.falaboratories.com/
Genetic ID NA	http://www.genetic-id.com/
Microbial Insights	http://www.microbe.com/
Pure Earth	http://www.pureearthlab.com/welcome.html
EMLAB P&K LLC	https://www.emlab.com/app/main/Welcome.po

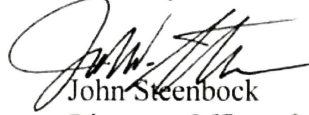
2. The amount in royalties the EPA earns for each ERMI test that a third-party sells.

We do not have this information. Our license agreements are not based on each ERMI test but rather by net sales. Our terms are: 5% royalty rate on net sales, \$10,000 up front fee to be collected at signature, \$6,000 annual minimum.

3. **The total number of ERMI tests sold annually by these third parties (presumably known since royalties are being paid).**

We do not have this information. Licensees would report on net sales and not tests sold. We do not have documents that are responsive to this item.

Sincerely,

A handwritten signature in black ink, appearing to read "John Steenbock", written over the printed name.

John Steenbock
Director, Office of Administrative and
Resources Support